TIMELY PROTECTION FOR THE UNEXPECTED

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AIA International Limited (Incorporated in Bermuda with limited liability)



You strive every day to ensure the comfort of your family

However, critical illness can happen without warning.

Even with an early stage diagnosis, you can become

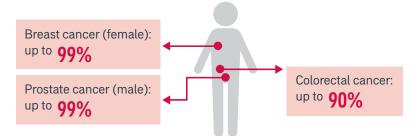
a burden to your family if you are unable to obtain timely treatment. Prime Care Pro 2 is designed to give you early stage critical illness cover and life insurance protection, as well as the opportunity to accumulate wealth. That way, you can get help for a more secure future.

A balanced diet and proper rest are important for staying fit. However, a fast-paced working environment can make it hard to maintain a healthy lifestyle. According to recent studies, cancer is the leading killer in Hong Kong¹.

- In Hong Kong, 1 in 4 men and 1 in 5 women are at serious risk of contracting cancer before turning 75².
- Over the last ten years, approximately **38%** of all cancer patients in Hong Kong were **below 60**³.

Luckily, health awareness and medical technology are improving. This means that many critical illnesses, such as Carcinoma-in-situ and heart complications, can be diagnosed in their early stages. If treatment is given as quickly as possible, patients may enjoy a good chance of full recovery.

• With advancement in diagnosis and treatment methods, early cancer diagnosis is known to improve the survival rate. The 5-year survival rates for specific cancers are as follows⁴:

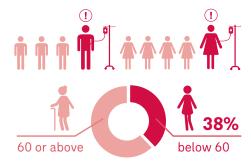


• Common lifestyle illnesses, like heart complications, can now be treated with minimally invasive surgery, reducing risks and shortening recovery time. In addition, infection rates for minimally invasive surgery are lower than those of a traditional thoracotomy.

Sources:

- 1. Centre for Health Protection Statistics, 2001 2014.
- 2. Statistics for the year 2013, the Hong Kong Cancer Registry, Hospital Authority website.
- 3. Based on statistics of malignant tumors happening at all sites between 2004 and 2013, the Hong Kong Cancer Registry, Hospital Authority website.
- 4. American Cancer Society, Cancer Facts & Figures 2016, 2005 2011 statistics, 5-year relative survival rates for local cancers at diagnosis.

The above information was gathered from external sources on a general basis and is for reference only. The information is extracted from AIA's Research of Critical Illness Trends and Medical Expenses by GfK Hong Kong, an independent market research company (data collected in February 2016).





Critical illness protection · Life insurance

Prime Care Pro 2 is a **participating insurance plan** that provides you with life insurance, critical illness protection in lump sum payment and potential wealth accumulation. You also enjoy broad cover for early stage critical illnesses, giving your family greater protection for the future.



Prime Care Pro 2 can be purchased as a basic plan which provides critical illness protection up to the age of 100. It covers 54 critical illnesses (which include 53 major illnesses and 1 minor illness), 39 early stage critical illnesses and 7 severe child diseases, giving you support even for conditions like Carcinoma-in-situ. With treatment during the early stage of an illness, there will be higher chances of recovery.



Early Stage Critical Illness Benefit Cover

Diabetic complications

Diabetes is a chronic lifestyle disease. Without early treatment, serious cases can lead to diabetic eye disease and amputation when diabetes affects the foot. **Prime Care Pro 2** specially provides cover for diabetic complications such as Diabetic Retinopathy and Endovascular Treatment of Peripheral Arterial Disease.

Minimally invasive surgery and treatment

Minimally invasive surgery is the new trend in surgery today. A lot of common lifestyle diseases can be treated by this method of surgery, which causes minimal trauma and shortens recovery time. However, this method of surgery is expensive. **Prime Care Pro 2** covers a variety of minimally invasive surgeries and treatments.

Carcinoma-in-situ and early stage cancer

If a cancer patient receives appropriate treatment in the early stages, his / her medical condition can be prevented from worsening. **Prime Care Pro 2** provides coverage for Carcinoma-in-situ and early stage cancer, including skin cancer coverage. It also provides coverage for Carcinoma-in-situ up to 2 advance payments if it is diagnosed in 2 different organ groups.

Systemic Lupus Erythematosus

One common illness in Hong Kong is Systemic Lupus Erythematosus, which affects the skin and organs, and is covered as a critical illness under **Prime Care Pro 2**. This illness first begins as less severe Systemic Lupus Erythematosus, which is also covered under the plan as an early stage critical illness. Patients would benefit from obtaining treatment as early as possible.

"AIA", "AIA Hong Kong", "the Company", "We", "our", or "us" herein refers to **AIA International Limited** (Incorporated in Bermuda with limited liability).



If the insured, who is the person protected under the policy, passes away, we will pay the death benefit to the person whom you select in your policy as beneficiary. The death benefit will include:

- i. Current Sum Assured; and
- ii. any non-guaranteed cash amounts distributed on a yearly basis, called Annual Dividends, which have accumulated with interest under this policy; and
- iii. a one-off non-guaranteed cash amount, called a Terminal Dividend, provided that the policy has been in force for 10 years or more.

Current Sum Assured means the sum assured left after deduction of all advance payment(s) made for the benefits for a major illness, minor illness, Early Stage Critical Illness and / or Severe Child Disease from the Initial Sum Assured. Please refer to policy contract for detailed definition and the Covered Illness Schedule for Covered Illnesses under "Early Stage Critical Illness" and "Severe Child Disease". The Initial Sum Assured means the protection amount that you have purchased.

If the insured is diagnosed with any covered major illness, minor illness, Early Stage Critical Illness and / or Severe Child Disease, we will pay:

- i. the benefit amount for the covered illness (see the Covered Illnesses Benefit Schedule); and
- ii. the corresponding non-guaranteed Terminal Dividend, provided that the policy has been in force for 10 years or more.

The total payments made in respect of the benefits under the policy shall not exceed 100% of the Initial Sum Assured (excluding any Terminal Dividend). Any advance payment(s) made will reduce the Current Sum Assured of the basic policy. The premium, guaranteed cash value, future Annual Dividends (if any) and future Terminal Dividend (if any) will also be reduced accordingly.

We will pay any remaining Annual Dividends accumulated with interest upon the last payment for death or covered illnesses.

In any event, we will deduct all outstanding debt under your policy before making the above payments.



To support you in unfortunate circumstances, we will waive the future premium for **Prime Care Pro 2** if the insured becomes totally and permanently disabled before the age of 60. If the insured is from the People's Republic of China or is a juvenile, we shall waive the future premium in the event of presumptive disability. Please refer to point 9 of the Additional Important Information section for details. This benefit will be subject to our underwriting decision.



Wealth accumulation for lifelong benefits

Prime Care Pro 2 offers guaranteed cash value and any non-guaranteed Annual Dividends. Such Annual Dividends shall be credited to your policy at the end of each policy year to help you accumulate wealth, so you can enjoy your future.

Also, once the policy has been in force for 10 years or more, we will provide you with the non-guaranteed Terminal Dividend (if any) if:

- i. you surrender the policy; or
- ii. the insured passes away; or
- iii. we pay out any advance payment for major illness, minor illness, Early Stage Critical Illness and / or Severe Child Disease (The amount of Terminal Dividend (if any) will be corresponding to the percentage of the payable benefit)

Payment of the Terminal Dividend is not guaranteed. We determine the amount at our sole discretion and may be zero. The Terminal Dividend (if any) does not form a permanent addition to the policy and it may be increased or decreased at subsequent declarations.



In case any major illness claim is made, add-on plans (if any) attached to the basic policy will remain in force and provide cover if their respective premiums continue to be paid.

Greater financial flexibility with 3 premium payment terms

With **Prime Care Pro 2**, you can choose from 3 premium payment terms in order to enjoy whole-of-life insurance and critical illness protection until the age of 100. The premium can be paid annually, semi-annually, quarterly or monthly.

Premium Payment Term	Insured's Age at Policy Issue	Benefit Term for Critical Illnesses
10 years	15 days to age 65	Up to the insured's age of 100 (Excluding
18 years	15 days to age 62	Osteoporosis with Fractures, 7 Severe Child Diseases and
25 years	15 days to age 55	Loss of Independent Existence)

At the time of application, we determine the amount of premium based on the age of the insured under the chosen premium payment term, and the premium is not expected to increase with age. The premium of the basic policy is not guaranteed, and we reserve our right to review and adjust the premium from time to time (please refer to the "Premium Adjustment" under Important Information).



For your convenience, we offer this policy in US dollars and HK dollars.

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Example

(The following example is hypothetical and for illustrative purposes only. It does not include non-guaranteed dividends. Dividends are not guaranteed and are declared at AIA's sole discretion.)

Policy owner and insured: Billy (Age 25, non-smoker) Occupation: Family status:

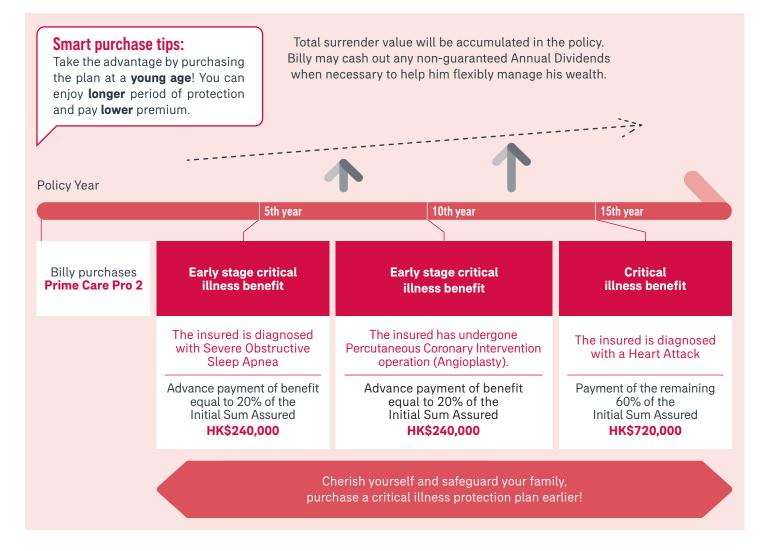
Administration Manager Single, parents about to retire



Billy has great ambitions for his life and career. He understands that youth is his greatest asset, and has purchased Prime Care Pro 2 at an affordable premium, giving himself critical illness cover so he can focus on pursuing his goals. The plan also offers savings returns to help him grow wealth and achieve the goals.

Initial Sum Assured: HK\$1,200,000

Monthly premium: **HK\$2,220** (18-year premium payment term)



Note:

- Total surrender value is a projected value and not guaranteed. Total surrender value includes the guaranteed cash value, non-guaranteed accumulated Annual Dividends with interest (if any) and non-guaranteed Terminal Dividend (if any).
- When the aggregated amount of any claim payments under the policy reaches 100% of the Initial Sum Assured, the benefits of major illness, minor illness, Early Stage Critical Illness and / or Severe Child Disease will cease to apply.

Covered Illnesses Schedule

I. Critical Illness Benefit covering the following 54 Critical Illnesses

A Major Illnesses	
Group 1 Cancer	
1 Cancer	
Group 2 Illnesses related to the Heart	
2 Cardiomyopathy	6 Infective Endocarditis
3 Coronary Artery Surgery	7 Other Serious Coronary Artery Disease
4 Heart Attack	8 Pulmonary Arterial Hypertension (Primary)
5 Heart Valve Replacement and Repair	9 Surgery to Aorta
Group 3 Illnesses related to the Nervous System	
10 Alzheimer's Disease / Irreversible Organic Degenerative Brain Disorders	18 Motor Neurone Disease (including Spinal Muscular Atrophy, Progressive Bulbar Palsy, Amyotrophic Lateral Sclerosis and Primary Lateral Sclerosis)
11 Apallic Syndrome	19 Multiple Sclerosis
12 Bacterial Meningitis	20 Muscular Dystrophy
13 Benign Brain Tumour	21 Paralysis
14 Coma	22 Parkinson's Disease
15 Encephalitis	23 Poliomyelitis
16 Hemiplegia	24 Progressive Supranuclear Palsy
17 Major Head Trauma	25 Severe Myasthenia Gravis
	26 Stroke
Group 4 Illnesses related to Major Organs and Functions	
27 Acute Necrohemorrhagic Pancreatitis	32 Kidney Failure
28 Aplastic Anaemia	33 Major Organ Transplant
29 Chronic Liver Disease	34 Medullary Cystic Disease
30 End-stage Lung Disease	35 Systemic Lupus Erythematosus (SLE) with Lupus Nephritis
31 Fulminant Viral Hepatitis	36 Systemic Scleroderma
Group 5 Other Major Illnesses	
37 AIDS due to Blood Transfusion	46 Loss of Two Limbs
38 Blindness	47 Major Burns
39 Chronic Adrenal Insufficiency (Addison's Disease)	48 Necrotising Fasciitis
40 Creutzfeldt-Jakob Disease	49 Occupationally Acquired HIV
41 Ebola	50 Pheochromocytoma
42 Elephantiasis	51 Severe Rheumatoid Arthritis
43 Loss of Hearing	52 Loss of Independent Existence
44 Loss of One Limb and One Eye	53 Terminal Illness
45 Loss of Speech	
B Minor Illnesses	
54 Cerebral Aneurysm Requiring Surgery	

Covered Illnesses Schedule (continued)

II. Early Stage Critical Illness Benefit covering the following 39 Early Stage Critical Illnesses

Ear	ly Stage Critical Illnesses / Treatment	Related Major Illnesses (for reference only)
Gro	up 1 Cancer	
1	Carcinoma-in-situ	Cancer
2	Early Stage Malignancy	Cancer
Gro	up 2 Illnesses related to the Heart	
3	Endovascular Treatments of Aortic Disease or Aortic Aneurysm	Surgery to Aorta
4	Less Invasive Treatments of Heart Valve Disease	Heart Valve Replacement and Repair
5	Less Severe Heart Disease (including cardiac pacemaker or defibrillator insertion)	Heart Attack
6	Minimally Invasive Direct Coronary Artery By-pass	Coronary Artery Surgery
7	Percutaneous Coronary Intervention	Other Serious Coronary Artery Disease
Gro	up 3 Illnesses related to the Nervous System	
8	Angioplasty or Endarterectomy for Carotid Arteries	Stroke
9	Cerebral Shunt Insertion	Stroke
10	Early Stage Dementia including Early Stage Alzheimer's Disease	Alzheimer's Disease / Irreversible Organic Degenerative Brain Disorders
11	Endovascular Treatment for Cerebral Aneurysm	Stroke
12	Less Severe Bacterial Meningitis	Bacterial Meningitis
13	Less Severe Coma	Coma
14	Less Severe Encephalitis	Encephalitis
15	Moderately Severe Brain Damage	Major Head Trauma
16	Moderately Severe Paralysis	Paralysis
17	Severe Psychiatric Illness	-
18	Surgery for Subdural Haematoma	Major Head Trauma
19	Surgical Removal of Pituitary Tumour	Benign Brain Tumour
Gro	up 4 Illnesses related to Major Organs and Functions	
20	Biliary Tract Reconstruction Surgery	-
21	Chronic Lung Disease	End-stage Lung Disease
22	Hepatitis with Cirrhosis	Fulminant Viral Hepatitis
23	Less Severe Aplastic Anaemia	Aplastic Anaemia
24	Less Severe Kidney Disease	Kidney Failure
25	Less Severe Systemic Lupus Erythematosus	Systemic Lupus Erythematosus (SLE) with Lupus Nephritis
26	Liver Surgery	Chronic Liver Disease
27	Major Organ Transplantation (on Waiting List)	Major Organ Transplant
28	Surgical Removal of One Lung	End-stage Lung Disease

Covered Illnesses Schedule (continued)

II. Early Stage Critical Illness Benefit covering the following 39 Early Stage Critical Illnesses (continued)

Early Stage Critical Illnesses / Treatment	Related Major Illnesses (for reference only)
Group 5 Other Illnesses	
29 Diabetic Retinopathy	Blindness
30 Endovascular Treatment of Peripheral Arterial Disease	Loss of Two Limbs
31 Facial Burns due to Accident	Major Burns
32 Facial Reconstructive Surgery for Injury due to Accident	_
33 Less Severe Burns to Body due to Accident	Major Burns
34 Loss of Hearing in One Ear	Loss of Hearing
35 Loss of One Limb	Loss of Two Limbs
36 Loss of Sight in One Eye	Blindness
37 Osteoporosis with Fractures	-
38 Severe Obstructive Sleep Apnea	-
39 Severe Central or Mixed Sleep Apnea	-

III. Severe Child Disease Benefit covering the following 7 Severe Child Diseases

Sev	vere Child Disease
1	Autism
2	Intellectual Impairment due to Sickness or Injury
3	Insulin Dependent Diabetes Mellitus
4	Kawasaki Disease with Heart Complications
5	Osteogenesis Imperfecta - Type III
6	Severe Asthma
7	Still's Disease

Remarks:

- Cover of cancer under major illnesses does not include early thyroid cancer (at TNM Classification T1N0M0 or a lower stage); early prostate cancer (at TNM Classification T1a or T1b or a lower stage); early chronic lymphocytic leukemia classified as less than RAI Stage III; skin cancer (except malignant melanoma); any cancer where HIV infection is also present; and any pre-malignant or non-invasive cancer or Carcinoma-in-situ.
- Carcinoma-in-situ cover includes Carcinoma-in-situ in any one of the following covered organ groups: (a) breast; (b) uterus or cervix uteri; (c) ovary and / or fallopian tube; (d) vagina or vulva; (e) colon and rectum; (f) penis; (g) testis; (h) lung; (i) liver; (j) stomach and esophagus; (k) urinary tract or bladder; or (l) nasopharynx.
- Early Stage Malignancy shall mean the presence of one of the following early malignant conditions: (a) tumour of the thyroid classified as T1N0M0 according to the TNM classification; (b) tumour of the prostate classified as T1a or T1b according to the TNM classification system; (c) chronic lymphocytic leukemia classified as RAI Stage I or II; or (d) non melanoma skin cancer.
- Please refer to the policy contract for the definitions of covered illnesses.

Covered Illnesses Benefit Schedule

Type of Protection	Covered Illness	Benefit Term	Benefit (Percentage of Initial Sum Assured)	
54 Critical Illnes	ses			
Major Illness	• 52 Major Illnesses	Up to age 100	100%	
	Loss of Independent Existence	Up to age 65	10070	
Minor Illness	Cerebral Aneurysm Requiring Surgery	Up to age 100	50% advance payment	
39 Early Stage C	Critical Illnesses	•		
	Carcinoma-in-situPercutaneous Coronary Intervention	Up to age 100	20% advance payment subject to a maximum of HK\$360,000 / US\$45,000 per life for each Early Stage Critical Illness	
Early Stage Critical Illness	 Diabetic Retinopathy Early Stage Malignancy Endovascular Treatment of Peripheral Arterial Disease Minimally Invasive Direct Coronary Artery By-pass Severe Central or Mixed Sleep Apnea Severe Obstructive Sleep Apnea Severe Psychiatric Illness 	Up to age 100	20% advance payment subject to a maximum of HK\$240,000 / US\$30,000 per life for each Early Stage Critical Illness	
	Osteoporosis with Fractures	Up to age 70	10% advance payment subject to a maximum of HK\$120,000 / US\$15,000 per life	
	• 29 Early Stage Critical Illness (excluding the above)	Up to age 100	20% advance payment	
7 Severe Child Diseases				
Severe Child Disease	• 7 Severe Child Diseases	Below age 18	20% advance payment subject to a maximum of HK\$240,000 / US\$30,000 per life for each Severe Child Disease	

Remarks:

- The benefits paid for major illnesses will be reduced by any advance payments for minor illness, Early Stage Critical Illness and / or Severe Child Disease. The advance claims payments made in total for benefits under the policy shall not exceed 100% of the Initial Sum Assured (excluding any Terminal Dividend). When the aggregate amount of any advance claims payments for benefits under the policy reaches 100% of the Initial Sum Assured, the benefits of major illness, minor illness, Early Stage Critical Illness and Severe Child Disease will cease to apply.
- An advance payment will be payable 1 time for each covered illness (except Carcinoma-in-situ). For Carcinoma-in-situ, the advance payment may be paid up to 2 times for different covered organ groups.

Important Information

This brochure does not contain the full terms and conditions of the policy. It is not, and does not form part of, a contract of insurance and is designed to provide an overview of the key features of this product. The precise terms and conditions of this plan are specified in the policy contract. Please refer to the policy contract for the definitions of capitalised terms, and the exact and complete terms and conditions of cover. In case you want to read policy contract template before making an application, you can obtain a copy from AIA. This brochure should be read along with the illustrative document and other relevant marketing materials, which include additional information and important considerations about this product. We would like to remind you to review the relevant product materials provided to you and seek independent professional advice if necessary.

This brochure is for distribution in Hong Kong only.

Dividend Philosophy

This is a participating insurance plan in which we share a portion of the profits earned on it and related participating insurance plans with the policy owners. It is designed to be held long term. The premiums of a participating insurance plan will be invested in a variety of assets according to our investment strategy. The cost of policy benefits (including guaranteed and non-guaranteed benefits as specified in your plan that may be payable on death, surrender or the occurrence of certain events such as hospitalization or diagnosis of a critical illness, as well as charges we make to support policy guarantees (if applicable)) and expenses will be deducted as appropriate from premiums of the participating insurance plan or from the invested assets. We aim to ensure a fair sharing of profits between policy owners and shareholders, and among different groups of policy owners.

Divisible surplus refers to profits available for distribution back to policy owners as determined by us. The divisible surplus that will be shared with policy owners will be based on the profits earned from your plan and related groups of similar plans or similar group of policies (as determined by us from time to time by considering factors such as benefit features, policy currencies and period of policy issuance), divisible surplus may be shared with the policy owners in the form of annual dividends and terminal dividends as specified in your policy. We review and determine the dividend amounts payable to policy owners at least once per year. Divisible surplus depends on the investment performance of the assets which we invest in and the amounts of benefits and expenses we need to pay for the plan. It is therefore inherently uncertain. Nevertheless, we aim to deliver relatively stable dividend payments over time through a smoothing process by spreading out the gains and losses over a period of time. The actual dividends declared may be different from those illustrated or projected in any insurance plan information provided (e.g. benefit illustrations) depending on whether the divisible surplus, past experience and / or outlook are different from what we expected. If dividends are different, this will be reflected in the policy anniversary statement.

A committee has been set up to provide independent advice on the determination of the dividend amounts to the Board of the Company. The committee is comprised of members from different control functions or departments within the organisation both at the AIA Group level as well as Hong Kong local level, such as office of the Chief Executive of the Company, legal, compliance, finance, investment and risk management. Each member of the committee will endeavour to exercise due care, diligence and skill in the performance of his or her duties as a member. The committee will utilise the knowledge, experience, and perspectives of each individual member to assist the Board in the discharge of its duty to make independent decisions and to manage the risk of conflict of interests, in order to ensure fair treatment between policy owners and shareholders, and among different groups of policy owners. The actual dividends, which are recommended by the Appointed Actuary, will be decided upon the deliberation of the committee and finally approved by the Board of Directors of the Company, including one or more Independent Non-Executive Directors, and with written declaration by the Chairman of the Board, an Independent Non-Executive Director and the Appointed Actuary on the management of fair treatment between policy owners and shareholders.

To determine the dividends of a participating policy, we consider both past experience and the future outlook of all factors including, but not limited to, the following:

Investment returns: include interest earnings, dividends and any changes in the market value of the backing assets, i.e. the assets in which we invest your premiums (the cost of policy benefits and expenses will be deducted from the investment). Depending on the asset allocation adopted for the insurance plan, investment returns could be affected by fluctuations in interest income (both interest earnings and the outlook for interest rates) and various market risks, including interest rate risk, credit spread and default risk, fluctuations in listed and private equity prices, real estate prices as well as foreign exchange currency if the currency of the backing assets is different from the policy currency, etc.

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Claims: include claims for death benefits, critical illness benefits and any other insured benefits under the insurance plan.

Surrenders: include policy surrenders, partial surrenders and policy lapses; and their corresponding impact on the backing assets.

Expenses: include both expenses directly related to the policy (e.g. commission, underwriting, issue and premium collection expenses) and indirect expenses allocated to the insurance plan (e.g. general administrative costs).

Some participating insurance plans (if applicable) allow the policy owners to place their annual dividends, guaranteed and quaranteed non-guaranteed cash payments, and non-guaranteed incomes, guaranteed and non-guaranteed annuity payments with us, potentially earning interest at a non-guaranteed interest rate. То determine such non-guaranteed interest rate, we consider the returns on the pool of assets in which these amounts are invested with reference to the past experience and future outlook. This pool of assets is segregated from other investments of the Company and may include bonds and other fixed income instruments.

For dividend philosophy and dividend history, please visit our website at

https://www.aia.com.hk/en/dividend-philosophy-history.html



Investment Philosophy, Objective and Strategy

Our investment philosophy aims to deliver sustainable long-term returns in line with the insurance plan's investment objectives and the Company's business and financial objectives.

Our aforementioned objectives are to achieve the targeted long-term investment results while minimising volatility in investment returns to support the liabilities over time. They also aim to control and diversify risk exposures, maintain adequate liquidity and manage the assets with respect to the liabilities.

Our current long-term target strategy is to allocate assets attributed to this insurance plan as follows:

Asset Class	Target Asset Mix (%)
Bonds and other fixed income instruments	60% - 80%
Growth assets	20% - 40%

The bonds and other fixed income instruments predominantly include government and corporate bonds and are mainly invested in the United States and Asia-Pacific. Growth assets may include listed equity, equity mutual funds, physical real estate, real estate funds, private equity funds and private credit funds, and are mainly invested in the United States, Asia-Pacific and Europe. Growth assets generally have a higher long-term expected return than bonds and fixed income assets but may be more volatile in the short term. The range of target asset mix may be different for different participating insurance plans. Our investment strategy is to actively manage the investment portfolio i.e. adjust the asset mix in response to the external market conditions and the financial condition of the participating business. For example, there is a smaller proportion of growth assets when interest rates are low and a larger proportion of growth assets when interest rates are high. When interest rates are low, the proportion of growth assets may be even smaller than the long-term target strategy, so as to allow us to minimise volatility in investment returns and to protect our ability to pay the guaranteed benefits under the insurance plans, whereas the proportion of the growth assets may be even larger than the long-term target strategy when interest rates are high to allow for the possibility that we may share more investment opportunities in growth assets with the policy owners.

Subject to our investment objectives, we may use a material amount of derivatives to manage our investment risk exposure and for matching between assets and liabilities, for example, the effects of changes in interest rates may be moderated, while allowing for more flexibility in asset allocation.

Our currency strategy is to minimise currency mismatches. For bonds or other fixed income instruments, our current practice is to endeavour to currency-match bond purchases with the currency of the underlying policy (e.g. US Dollar assets will be used to back US Dollar insurance plans, HK Dollar assets will be used to back HK Dollar insurance plans). Subject to market availability and opportunity, bonds may be invested in a currency other than the currency of the underlying policy and currency swaps may be used to minimise the currency risks. Currently assets are mainly invested in US dollars. Growth assets may be invested in a currency other than the currency of the underlying policy and the selection is done according to our investment philosophy, investment objectives and mandate.

We will pool the investments from similar participating insurance plans to determine the return and we will allocate the return to specific participating insurance plans with reference to their target asset mix. Actual investments (e.g. geographical mix, currency mix) would depend on market opportunities at the time of purchase, hence may differ from the target asset mix. The investment strategy is subject to change depending on the market conditions and economic outlook. Should there be any material changes in the investment strategy, we will inform policy owners of the changes, with underlying reasons and expected impact to the dividends.

Key Product Risks

 You should pay premium(s) on time and according to the selected premium payment schedule. If you stop paying the premium before completion of the premium payment term, you may elect one of the non-forfeiture options to surrender the policy or convert the policy to a non-participating insurance plan with life protection only. Compared with the original plan, such a plan will have less cover or a shorter term.

If no non-forfeiture option has been elected, the premium will be covered by a loan taken out on the policy automatically so long as the sum of guaranteed cash value of the basic plan and accumulated Annual Dividends with interest (if any) is sufficient to cover the premium in default and any outstanding debt. When the loan balance exceeds the sum of guaranteed cash value and accumulated Annual Dividends with interest (if any) of the basic plan, the policy will be terminated and you will lose the cover. The surrender value of the policy will be used to repay the loan balance, and we will refund any remaining value.

- 2. The plan may make certain portion of its investment in growth assets. Returns of growth assets are generally more volatile than bonds and other fixed income instruments, you should note the target asset mix of the product as disclosed in this product brochure, which will affect the dividend on the product. The savings component of the plan is subject to risks and possible loss. Should you surrender the policy early, you may receive an amount considerably less than the total amount of premiums paid.
- 3. You may request for the termination of your policy by notifying us in written notice. Also, we will terminate your policy and you / the insured will lose the cover when one of the following happens:
 - the insured passes away;
 - you do not pay the premium within 31 days of the due date and the policy has no cash value;
 - the outstanding debt exceeds the guaranteed cash value of the policy. In the case of premium is covered by a loan taken out on the policy automatically, the outstanding debt exceeds the sum of guaranteed cash value and accumulated Annual Dividends with interest (if any) of your policy; or
 - when the claims payments made in total for benefits under the policy reach 100% of the Initial Sum Assured (where add-on plans / riders are not applicable or not contracted).

- 4. We underwrite the plan and you are subject to our credit risk. If we are unable to satisfy the financial obligations of the policy, you may lose your premium paid and benefits.
- 5. You are subject to exchange rate risks for plans denominated in currencies other than the local currency. Exchange rates fluctuate from time to time. You may suffer a loss of your benefit values and the subsequent premium payments (if any) may be higher than your initial premium payment as a result of exchange rate fluctuations. You should consider the exchange rate risks and decide whether to take such risks.
- 6. Your current planned benefit may not be sufficient to meet your future needs since the future cost of living may become higher than they are today due to inflation. Where the actual rate of inflation is higher than expected, you may receive less in real terms even if we meet all of our contractual obligations.

Key Exclusions

Except for the death benefit, under this plan, we will not cover any of the following events or conditions that result from any of the following events:

- any illnesses with signs / symptoms or surgeries triggered by the illnesses before the application of the policy or within 90 days after the policy is issued;
- other than Autism, any congenital defect or disease which has been diagnosed before the insured reaches the age of 17;
- Fulminant viral hepatitis or cancer of the insured was due to AIDS or HIV infection; and
- a self-inflicted injury.

The above list is for reference only. Please refer to the policy contract of this plan for the complete list and details of exclusions.

Premium Adjustment

In order to provide you with continuous protection, we will review the premium of your plan from time to time within the premium payment term and adjust accordingly if necessary. During the review, we may consider factors including but not limited to the following:

- claim costs incurred from all policies under this plan and the expected claim outgo in the future which reflects the impact of change in the incidence rate of deaths, covered illnesses and covered surgeries
- historical investment returns and the future outlook of the product's backing asset
- policy surrenders and lapses
- expenses directly related to the policy and indirect expenses allocated to this product

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Suicide

If the insured commits suicide within one year from the date on which the policy takes effect, our liability will be limited to the refund of premiums paid (without interest) less any outstanding debt.

Incontestability

Except for fraud or non-payment of premiums, we will not contest the validity of this policy after it has been in force during the lifetime of the insured for a continuous period of two years from the date on which the policy takes effect. This provision does not apply to any add-on plan providing accident, hospitalisation or disability benefits.

Claim Procedure

If you wish to make a claim, you must send us the appropriate claim forms and relevant proof. You can get the appropriate claim forms at www.aia.com.hk, by calling the AIA Customer Hotline (852) 2232 8808 in Hong Kong, or by visiting any AIA Customer Service Centre. For details of claim procedures, please refer to the Claim Procedure section in the policy contract. If you wish to know more about claim related matter, you may visit "File A Claim" section under our company website www.aia.com.hk.

Warning Statement

Prime Care Pro 2 is an insurance plan with a savings element. Part of the premium pays for the insurance and related costs. If you are not happy with your policy, you have a right to cancel it within the cooling-off period and obtain a refund of any premiums and any levy paid. A written notice signed by you should be received by AIA's Hong Kong Main Office at 1/F, AIA Hong Kong Tower, 734 King's Road, Quarry Bay, Hong Kong within the cooling-off period (that is, 21 calendar days immediately following either the day of delivery of the policy or the Cooling-off Notice to you or your nominated representative, whichever is earlier). After the expiration of the cooling-off period, if you cancel the policy before the end of the term, the projected total cash value may be less than the total premium you have paid.

Additional Important Information

Effective from 1 January 2018, all policy owners are required to pay a levy on each premium payment made for both new and in-force Hong Kong policies to the Insurance Authority (IA). For levy details, please visit our website at www.aia.com.hk/useful-information-ia-en or IA's website at www.ia.org.hk.

The levy rates and the maximum amount of levy to be paid by policy owners from 2018 till 2021 onwards are listed as below:

Delieu Anniversemu Dete	Levy Rate	Maximum Levy (HKD)
Policy Anniversary Date		Long Term Business
From 1 January 2018 to 31 March 2019 (both dates inclusive)	0.04%	\$40
From 1 April 2019 to 31 March 2020 (both dates inclusive)	0.06%	\$60
From 1 April 2020 to 31 March 2021 (both dates inclusive)	0.085%	\$85
From 1 April 2021 onwards (inclusive of that date)	0.1%	\$100

- 1. This product is a life insurance product issued by AIA. This is a participating policy. The underwriting risks, financial obligations and support functions associated with the policies issued by AIA are its responsibility.
- 2. The plan is an insurance plan with a savings element. Part of the premium(s) will be used to support the guaranteed benefit(s) such as guaranteed cash value and / or death benefit. Applicable fees and charges (including but not limited to cost of insurance and premium charge) will be deducted from the policy value, where appropriate.

The plan is a long term insurance plan and is designed to be held until the end of the policy term. Should you terminate the policy before the end of the lock-in period (please refer to point 16 below), you may receive an amount considerably less than the total amount of premium paid and you may lose all the premiums paid. The premium of the plan should be paid in full for the whole payment term.

3. AIA will send an anniversary statement to you upon every policy anniversary. Annual Dividend and Terminal Dividend are not guaranteed, they are determined at AIA's sole discretion and may be zero. The Terminal Dividend (if any) payable may be greater or lesser than the amount projected in the illustrative document or stated in the anniversary statement. No Annual Dividend will be declared before the 1st policy anniversary and no Terminal Dividend will be declared before the 10th policy anniversary.

- 4. At AIA's discretion, AIA may distribute the surplus from AIA's profit from this product group to policy owners as dividends. We aim to ensure a fair sharing of profits between policy owners and AIA shareholders, and among different groups of policy owners:
 - i. Policy owners and AIA shareholders Any profits and losses will be allocated among policy owners and AIA shareholders according to the defined shareholders' profit basis. This is reflected in the benefit illustration for the policy.
 - ii. Different groups of policy owners Profits will vary among policies with different policy classes. For example, the investment experience would be different for policies started in different years, and therefore the dividend could be different.
- 5. Future investment performance is unpredictable. Through our smoothing process, we aim to deliver more stable dividend payments by spreading out the gains and losses over a longer period of time. If the experience of **Prime Care Pro 2** (on factors including, but not limited to, investment returns, claims, surrenders and expenses) continues to be unfavorable over an extended period, it would lead to a decrease in future dividends.

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- 6. Cash withdrawals made will be deducted first from the accumulated Annual Dividends with interest (if any). Any further withdrawal which exceeds the remaining balance of the accumulated Annual Dividends with interest (if any) will be deemed as partial surrender of the policy and may lead to reduction of the Initial Sum Assured of the policy. Such further withdrawal will be deducted from the guaranteed cash value and Terminal Dividend entitlement accrued (if any) (from and after the end of the 10th policy year), given upon such surrender. Therefore, the subsequent guaranteed cash value, Annual Dividends (if any) and Terminal Dividend (if any) will be adjusted accordingly based on the reduced Initial Sum Assured.
- 7. The policy is subject to AIA's minimum Initial Sum Assured requirements as determined by AIA from time to time, and no withdrawal will be allowed which has the effect of reducing the Initial Sum Assured of the policy below the minimum Initial Sum Assured required.
- 8. All guaranteed and non-guaranteed elements (if any) and benefits of insurance policy are subject to the credit risk of AIA and the payments of such benefits and performance of the insurance policy are the obligations and liabilities of AIA. In the worst case, you may lose all the premium paid and benefit amount.

Policy benefits are not the obligation of any insurance agency or distributor selling or distributing the policy, or by any of their affiliates, and none of them makes any representation or guarantees regarding the claimspaying ability of AIA. AIA is responsible for its own financial condition and contractual obligations. Policy owners bear the default risk in the event that AIA is unable to satisfy its financial obligations under the insurance policy(ies).

9. Presumptive disability means the occurrence of any of the following: i) total and irrecoverable loss of sight of BOTH eyes; ii) severance of TWO limbs at or above wrist or ankle; or iii) total and irrecoverable loss of sight of ONE eye and loss by severance of ONE limb at or above the wrist or ankle.

An insured ceases to be a juvenile when either after the age of 16 he / she becomes gainfully employed or self-employed; or he / she attains 18 years of age.

- 10. Add-on plans / riders mean supplementary contracts as stated in the policy contract.
- 11. The above product information should be used with the understanding that AIA is not rendering legal, accounting or tax advice. You are advised to check with your personal tax advisor for advice relevant to your circumstances.
- 12. AIA is the insurance underwriter of this insurance plan and is solely responsible for all approvals, coverage and compensations of their insurance plans. All insurance applications are subject to AIA's underwriting and acceptance. AIA reserves the final right to approve any policy application. In case the policy application is declined, AIA will make full refund of the actual amount of premium and any levy paid by the customer without interest. AIA shall assume full responsibility for the contracts of respective insurance plans.
- 13. Any information and statistics quoted from any external source is solely for informational purpose only and shall not be interpreted as having been adopted or endorsed by AIA or Citibank (Hong Kong) Limited as being accurate.
- 14. If your application omits facts or contains materially incorrect or incomplete facts, AIA has the right to declare the policy void.
- 15. Whether to apply for insurance coverage is your own individual decision.
- 16. The reference to "Lock-in period" (if any) is the breakeven policy year in which guaranteed cash value equals total premium paid as illustrated in the illustrative document. The guaranteed breakeven policy year varies according to the plan currency, premium payment term and the issue age, gender and smoking habits of the insured. Please refer to the illustrative document for the lock-in period applicable to your **Prime Care Pro 2** policy. **Early surrender or termination of your policy before the end of the lock-in period may result in losses in that you may get back considerably less than your premiums paid.**

17. If premium remains unpaid 31 days after the premium due date, you may elect one of the non-forfeiture options to surrender the policy or convert the policy to a non-participating insurance plan with life protection only. Compared with the original plan, such a plan will have less cover or a shorter term.

If no non-forfeiture option has been elected. AIA will advance the premium due as an automatic loan so long as the sum of guaranteed cash value and accumulated Annual Dividends with interest (if any) is sufficient to cover the premium in default and any outstanding debt.

You can also apply for a policy loan and borrow up to 100% of the guaranteed cash value of the policy. Where a policy loan is available and taken out, interest on the policy loan will be charged at a rate solely determined by us from time to time. Interest on loan amounts accrue on a daily basis and are due on each Policy Anniversary. Any interest unpaid when due will be added to the outstanding loan amount. The unpaid loan or policy debt (if any) on the policy will be deducted from the payment or proceeds (if any) under the policy. If the total outstanding loan amounts (including interest) owing to AIA under this policy (if any) exceed the sum of guaranteed cash value and accumulated Annual Dividends with interest (if any) of the policy, the policy will be terminated.

- 18. Total surrender value / total cash value refer to the same value and these terms are used interchangeably.
- 19. Benefit illustration / illustrative document / proposal refer to the same document and these terms are used interchangeably.
- 20. The policy currency of this plan offers in Hong Kong dollars (HKD) or in US dollars (USD). For USD, any exchange rate fluctuation will have a direct impact on the amount of premium required and the value of your benefit(s) in Hong Kong dollar terms.

Any transaction involving currencies involves risks including, but not limited to, the potential for changing political and / or economic conditions that may substantially affect the price or liquidity of a currency. Policy owner should pay heed to the presence of the potential currency risks and decide whether to take such risks.

- 21. Claims under the plan must be made to AIA directly. You can get the appropriate claims forms by calling the AIA Customer Hotline (852) 2232 8808 in Hong Kong or by visiting www.aia.com.hk or any AIA Customer Service Centre. Please refer to the policy contract for details of claim procedure.
- 22. Citibank (Hong Kong) Limited's role is limited to distributing the insurance product only and Citibank (Hong Kong) Limited shall not be responsible for any matters in relation to the products provided (including but not limited to account / policy maintenance matters).

Please contact the relevant licensed bank staff or call AIA Customer Hotline for details

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Hong Kong (852) 2232 8808 *1299 (on Hong Kong mobile network only) aia.com.hk

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Citibank (Hong Kong) Limited - Important Notes from the insurance agent

- 1. Citibank (Hong Kong) Limited, being registered with the Insurance Authority as a licensed insurance agency, acts as an appointed licensed insurance agent for AIA International Limited (the "Insurance Company").
- 2. Citibank (Hong Kong) Limited's role is limited to distributing insurance products of the Insurance Company only and Citibank (Hong Kong) Limited shall not be responsible for any matters in relation to the provision of the products.
- 3. Insurance products are products and obligations of the Insurance Company and not of Citibank (Hong Kong) Limited. Insurance products are not bank deposits or obligations of, or guaranteed or insured by Citibank (Hong Kong) Limited, Citibank, N.A., Citigroup Inc. or any of their affiliates or subsidiaries, or any local governmental agency.
- 4. In respect of an eligible dispute (as defined in the Terms of Reference for the Financial Dispute Resolution Centre in relation to the Financial Dispute Resolution Scheme) arising between you and Citibank (Hong Kong) Limited out of the selling process of any insurance product conducted by Citibank (Hong Kong) Limited as agent for Insurance Company or the processing of the related transaction, you may enter into a financial dispute resolution scheme process with Citibank (Hong Kong) Limited in accordance with the applicable rules in Hong Kong. However any dispute over the contractual terms of insurance products should be resolved directly between you and the Insurance Company.
- 5. All insurance applications are subject to Insurance Company's underwriting and acceptance.
- 6. The Insurance Company is solely responsible for all approvals, coverage, compensations and account maintenance in connection with its insurance products.
- 7. Citibank (Hong Kong) Limited will not render you any legal, accounting or tax advice. You are advised to check with your own professional advisor for advice relevant to your circumstances.
- 8. You are reminded to carefully review the relevant product materials provided to you and seek independent advice if necessary.
- 9. For any policy service enquiries, please contact the relevant licensed bank staff or the Insurance Company.

